

## **BONDPARTNERS SA**

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## PRESS RELEASE (No 122)

(Free translation)

<u>Bondpartners SA, Lausanne</u>: half-year operating profit rose significantly compared to the first half of previous accounting period, despite the strength of the Swiss franc.

- Higher net result
- Stability in the balance sheet structure and assets
- Robust capital base

BPL realized an accounting net gain of CHF 1,34m for the first six months of the year under review, compared to a profit of 0,46m at the end of June 2016. The strengthening of the Swiss franc, more particularly versus the greenback, was partially offset by the positive contribution of stock portfolios, whilst income from trading at current exchange rates decreased by 10%. Operating expenses were unchanged. Shareholders equity, after distribution, grew 2,5% to CHF 83m.

The first half of 2017 was characterized by slightly declining trading volumes, accompanied nevertheless by a noticeable squeeze in operating margins, attributable to the higher quality of issuers processed and to changes regarding anticipation in evolution of interest rates. On the other hand, stock markets saw a renewal of the improvement which began end of 2016 and have favourably influenced, over much of the period under review, securities positions held by the Company. Finally, on the currency markets front, the dollar bloc which represents a vast majority of trading activity, weakened against our national currency, like many others, whilst the euro having progressed, conversely, since April.

Even if the IMF predicted in 2017 an acceleration of world economic growth on the back of a recovery in investment, production and trade, - nevertheless commodity prices, uncertainties regarding the US economic and fiscal policies, the management of the Brexit case, China's credit bulimia and an international geopolitical situation which remains extremely tense, continued to fuel market concerns and periodically exacerbated volatility and liquidity.

(NB. Comparative figures June 2017/June 2016)

For the first half of 2017, the parent company registered a net accounting profit of CHF 1.34 million (vs a net gain of CHF 0.46m for the first 6 months of 2016).

Still when compared with the first half of 2016, the statutory balance sheet total has decreased by 13.5% to CHF 135.3 million, mainly due to the decline of pending/overlapping transactions at the end of June.

The balance sheet was composed by 93% of current assets (stable figure compared with previous periods), namely cash and bank receivables (CHF 66.9 million -6.5%), customer and non-bank receivables (CHF 5.2 million -79%) and investment/trading portfolios excluding own shares (CHF 53.3 million +7.5%). Total liabilities amounted to CHF 52.3 million (-31%). Total commitments, irrespective of their maturity, are covered twice and a half times by current assets.

With regard to individual shareholders' equity, its total amounted to CHF 83 million (+2.5%) and represents 61.5% of the total balance sheet after deduction of the reserve for own shares. Thereupon, the reserve for general banking risks reached CHF 42.3 million (+1%) and other reserves amounted to CHF 36.75 million (+0.5%). Open reserves and capital -per share- (considering entire capital) totalled therefore CHF 1.509.-. The latest price paid on BEKB's OTC-X electronic platform was CHF 900.-

The capital adequacy of basic individual shareholders' equity (solvability ratio/CET1) reached 46%, a percentage in line with previous figures. Required capital is covered nearly 6 times by eligible capital.

In terms of profit and loss accounts, global net income from interest differential business posted CHF 1 million (-2%) and net income from commission business came to CHF 0.46 million (-25%). Income on securities transactions (dealing CHF +2.9 million) including own-account equities evaluations (CHF +1.7 million) grew 62% to CHF 4.1 million, while foreign exchange results showed a more pronounced negative outcome of CHF -0.64 million (vs a loss of CHF -0.25m for the first half of 2016). Finally, operating expenses remained under control at CHF 3.3 million (-2%).

After having ended the year 2016 on a positive note, stock markets generally continued to appreciate during the first quarter of 2017 and during a large part of the second. The high valuations for equities will have to be validated with incoming companies' tangible results and with due fulfilment of electoral promises and commitments, USA heading the peloton. However some degree of uncertainty emerged a few months ago inducing an enhanced vulnerability to profit taking, despite a still very low interest rate environment. Thereupon, the divergence regarding the interventionism of central banks seems to have known recent evolutions, causing disrupting situations. The visibility in the FED's timetable for its balance sheet standardisation as well as the ECB's timing for a potential monetary easing are unclear and risks of a downward correction or at least those of strong bond fluctuations remain well present. Moreover, commodity prices (with their effects on inflation) and foreign exchange rates (the Swiss franc remaining significantly overvalued despite negative interest and interventions of the SNB), should be closely monitored.

A possible upsurge of market versatility and increase of geopolitical precariousness make it difficult, once more, for any trend forecasting during the rest of the financial year. Nevertheless any further imbalance in the present context, might it be potential or proven, should enhance BPL's transactional activities, while its solid capital base continues to show a great resilience.

About Bondpartners: BPL is a Swiss financial company founded in 1972 in Lausanne, whose business hinges on three main axes: the inter-professional dealing of securities, the market making and market keeping, and the execution of orders issued by independent managers. It is authorized and supervised by the Swiss Financial Market Supervisory Authority (FINMA) as a dealer in securities. Its bearer shares are quoted on OTC-X electronic platform.

## Statutory half-year end yearly accounts as at 30.06.17/31.12.16/30.06.16 (Comparative and non-audited accounts according to rules BAG/FINMA)

C4-4-4		
Statutory income statement	30.06.2017 CHF	30.06.2016 CHF
Income from trading operations	4.106.922,-	2.536.671,-
Results from currencies and forex	-636.479,-	-248.762,-
Net result from commission business and services	464.947,-	621.353,-
Net interest income	1.044.817,-	1.065.190,-
Total operating expenses	-3.296.994,-	-3.366.580,-
Operating result	1.801.587,-	668.765,-
Extraordinary income Extraordinary expenses	0,- 0,-	12.761,- 0,-
Net result of the period	1.345.192,-	461.926,-
Statutory balance sheet ASSETS	31.06.2017 CHF	31.12.2016 CHF
Cash and amounts due from banks	66.867.097,-	66.793.710,-
Amounts due from customers and non-banks	5.189.011,-	3.371.997,-
Trading portfolios assets	53.293.086,-	52.164.195,-
Financial investments and precious metals	472.450,-	472.450,-
Participations	1.152.500,-	1.152.500,-
Tangible fixed assets	7.900.000,-	7.900.000,-
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<u>LIABILITIES</u>		
Amounts due to banks (trading operations)	15.676.459,-	21.726.795,-
Amounts due in respect to customer deposits and due to non-banks (trading)	35.045.646,-	25.745.296,-
Accrued expenses and deferred income	1.360.500,-	1.515.000,-
Reserves for general banking risks	42.341.500,-	42.163.000,-
Share capital	5.500.000,-	5.500.000,-
Own shares	-3.723.708,-	-3.880.732,-
Statutory capital reserve and voluntary retained earnings reserve	36.750.000,-	36.550.000,-
Total balance-sheet	135.305.375,-	132.372.345,-
Total current assets	125.891.776,-	123.047.164,-
Total shareholders' equity	83.002.202,-	83.070.225,-
Total liabilities	52.303.173,-	49.302.120,-
Total eligible capital (CET1)	74.604.000,-	73.401.000,-
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## **Contacts:**

Total required capital

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